

Rosebridge Capital



Rosebridge Capital works with public and private businesses looking for debt and equity capital raising services and expertise. We help our clients find the financial partner that can provide optimal flexibility and the lowest cost of capital. We specialize in diverse situations including: **refinancing an incumbent lender, lender finance, acquisition financing, or ARR-based loans for bootstrapped SaaS companies.** Our expansive network includes key contacts at private equity and independent sponsors, non-bank lenders, and commercial banks.

Situational Expertise

- Typical Company Revenue: \$5 - 100 Million
- Typical Company EBITDA: <\$10 Million
- Typical Deal Size: \$3 – 35 Million
- Growth oriented credit needs
- Acquisition financings for independent sponsors and real estate sponsors
- Credit funds seeking working capital facilities
- Recapitalizations of all forms, including cash-out dividend recaps and those where an incumbent lender will not provide sufficient working or acquisition capital
- Asset heavy, cashflow challenged borrowers seeking light amortization and minimal or no equity dilution
- Intellectual property heavy situations

Financing Type

- Senior Debt (Term + Revolver)
- Venture Debt / ARR Financing
- Net Asset Value (NAV) Loans
- Asset Based Lending (ABL)
- Equipment Leasing / Inventory Finance
- Junior Capital (structured equity, preferred equity, common equity)
- SBA / Government Guaranteed

Diverse Industry Expertise

- Specialty Retail and CPG
- Mining
- Real Estate
- Oilfield Services
- Industrial and Healthcare Manufacturing
- Software and Telecom
- Niche categories, such as cannabis and market research

Select Transactions

\$19,100,000 Senior Secured Term Loan
Commercial Real Estate Sponsor
Placement Agent

\$17,000,000 Senior Secured Term Loan & Revolver
Mining & Railroad Storage Company
Placement Agent

\$7,000,000 ARR Based Revolving Credit Facility
Sponsored Software Company
Placement Agent

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Securities offered through Finalis Securities LLC Member FINRA/SIPC. Rosebridge Capital and Finalis Securities LLC are separate, unaffiliated entities. Select Transactions may have been completed by the individual representative while at prior firms.